

COPENHAGEN MERCHANTS GROUP

Navi Merchants, a subsidiary of the Copenhagen Merchants group, acting as the freight provider for both internal and external clients, is currently looking for a



Vessel Operator located in Hamburg or Copenhagen.

Some things will not be different, from what you already know!

You can't plan your day. Even when you're off, you're still on. The results of your work are often visible only to a few. And even though you may be right, accepting not being right can lead to a good solution.

So, what will be different?

We promise that you have never experienced a company like Navi Merchants. One thing is that we as a part of the family-owned Copenhagen Merchants Group in general are spoiled. Another thing is that you will become part of a unique and welcoming culture, with a team of 20 dedicated shipping colleagues, that always go the extra mile to help and support each other.

The job

By joining our operations team, you will become an integral part of our day-to-day activities, directly influencing the retention and improvement of profits, and supporting the continued strong and consistent growth of Navi Merchants. Your role will include some of the following responsibilities:

- Day to day operations of vessels.
- Voyage optimization.
- Close contact to Master, Owner, Agents, and other relevant stakeholders.
- Managing all financial aspects of the voyage – all the way to voyage closing.
- Provide operational insights to the Commercial Team to improve future fixtures.
- Partake in projects to increase and further improve the operational and commercial capacity of Navi Merchants.

The scope of your work may change in accordance with market dynamics, team needs and in accordance with your skills, personality, and interests.

You

Today you are working in a similar position, having a solid end-to-end understanding of the business.

You have a reputation for being curious, self-driven, and ambitious with a genuine interest in understanding the whole value chain. You thrive being part of a team and generally have good interpersonal skills, as well as the ability to create, maintain, and develop relationships with key stakeholders – even when deadlines are tight and there are multiple areas of interest.

On the more technical side, we would love it if you already have knowledge and experience with the VIP/IMOS Freight Management System, the Remark Shared Mailbox application, and MS Office. We expect full proficiency in English, both written and spoken. Danish and German proficiency is not a requirement but is considered a plus.

What you will become a part of

From our office in either Copenhagen or Hamburg, you will become part of a team, that over the years have built strong working relationships with main owners and operators of all vessel sizes, with a strong focus in the coaster to handysize segment.

Today, we have a team of dedicated professionals in Copenhagen and Hamburg supporting clients internally as well as externally. Our focus is mainly on biomass and grain with approx. 600 voyages fixed every year.

Additionally, we operate a small albeit fast growing fleet of coasters and handysize vessels traded in the open market with significant focus on the Baltic / European market and the clients operating in this region.

So, what should you do if you're curious for more?

We continuously interview candidates, so please apply sooner rather than later. Feel free to include a brief application or motivation, and we consider it a plus if you also include a short video presentation of yourself (max. 30 seconds).

If you have questions about the position, the team, the company, or your new manager, feel free to call **Simon Bach** at **6013 10 10**.

About

Navi Merchants is a shipowner, freight trader and part of Copenhagen Merchants Group which is a global trader of commodities, a major asset owner and Europe's largest grain broker. See more on www.joinus.copmer.com